

## Product Guide

*“Economax can be a useful choice for families and businesses on a limited budget.”*

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Economax is a blended insurance policy composed of approximately 30% whole life and 70% term insurance. This combination can make it a useful choice for families and businesses on a limited budget who want the permanent power of whole life coverage and the cost-saving benefits of term insurance. Economax’s cost-effective, level premiums can also make it a useful alternative for anyone who currently owns term insurance and wants to begin to build cash values with whole life.

*Personal Uses:* Family protection; mortgage protection; estate tax protection for grandparents; forced savings; and as a low cost universal life alternative. Best used when the death benefit is needed and cash value is of secondary importance.

*Business Uses:* Buy & sell agreements; estate conservation and liquidity; stock redemption; and coverage for farm and business loans.

## Product Specifications

### Underwriting Classes and Issue Ages

- Preferred Non-Tobacco: 18-80
- Standard Non-Tobacco: 18-80
- Preferred Tobacco: 18-80
- Standard Tobacco: 0-80

### Rate Bands

- Preferred Classes: \$100,000
- Standard Classes:
  - Band 1: \$10,000 - \$99,999
  - Band 2: \$100,000 and Above

### Minimum Face Amount

- Preferred Classes: \$100,000
- Standard Classes: Lesser of \$50,000 or \$300 of annual premium. The face amount can never be less than \$10,000.

### Premiums

Premiums vary by underwriting class, sex, band and issue age. Premiums are level and payable to age 100.

**Policy fee**  
\$50

### Cash Values

There are guaranteed and non-guaranteed cash values. Based on 4% and 2001 CSO Tables. Vary by underwriting class, sex, issue age and duration.

### Dividends

Dividends vary by underwriting class, sex, issue age and duration, and can buy a combination of one-year Term and Paid-Up Additional Insurance equal to the reduction in guaranteed face amount, thus maintaining the total amount of initial death benefit.

### Loans

Loans up to the amount of the cash surrender value are available after the first policy anniversary.

### Loan and Interest Rate

The loan interest rate is variable. The maximum rate is the greater of the cash value rate plus 1%, or the Moody Corporate Bond Yield Average - Monthly Average Corporates.

## Product Specifications Cont'd.

### Optional Riders

*See Rider Guide for details*

- Accelerated Death Benefit
- Accidental Death Benefit
- Applicant Waiver of Premium Benefit  
*(provided there are no term or annual paid-up additional riders on the policy)*
- Waiver of Premium 2- or 5-year  
Own Occupation
- Guaranteed Purchase Option
- 7- and 15-Year Term Riders  
*(Maximum amounts: primary insured, three times the base face amount and non-primary insurance, 10 times the base face amount)*
- Children's Insurance Rider
- Single Paid-Up Additional (PUA)  
Insurance Rider
- Annual Paid-Up Additional (PUA)  
Insurance Rider

### Grace Period

31 days

### Surrender Charges

None

### Payment Modes and Factors

Annual

Semi-Annual: 0.525

Quarterly: 0.265

Monthly PAC: 0.087

### Maturity Date

Age 121

### Beneficiary Settlement Options

- Interest Only
- Fixed Period (5 to 30 years)
- Life Income with No Refund
- Life Income with Installment Refund
- 10-Year Certain and Life
- 20-Year Certain and Life
- Joint & Survivor with No Refund  
(100%, 2/3, or 1/2 to survivor)
- Joint & Survivor with Installment Refund  
(100%, 2/3, or 1/2 to survivor)

