

UNION HEALTH QUALIFICATION GUIDE

v1.10

QUALIFICATION

The qualification process consists of three elements: Establishing Primary Insurance, Medical Necessity & Consumer Consent.

INSURANCE

The first step in qualifying a consumer is to make sure they have the correct Primary Insurance for this service. Our solutions are offered to those who have Union Health Acceptable Insurances (see [Union Health Acceptable Insurance Guide- page 2](#)). Note: an easy way to determine if a consumer has Medicare Part B is to have them show you their red, white & blue Medicare card with their Medicare claim number on it; see right



MEDICAL NECESSITY

Primarily, Union Health solutions help treat: Diabetes, Arthritis, Mobility Impairment, Erectile Dysfunction & Oxygen Deficiency. We are not limited to just these ailments- anyone that suffers from pain, soreness, swelling, back ache, etc, may qualify for our services. However, each solution must be approved by the consumers physician and prove to be medically necessary.

DIABETIC SUPPLIES

To qualify for Diabetic Supplies, the person must be medically diagnosed with diabetes, and currently testing their blood glucose levels.

ARTHRITIC BACK BRACES

To qualify for an Arthritic Back Brace, the consumer must have arthritis, back pain, back ache or any back injury.

MOBILITY

To qualify for Mobility Devices, the person must have extreme mobility problems such as, using a walker, cane, or manual wheelchairs, and/or have a fear of falling. Keep in mind that the consumer's physician must approve this device. The consumer must also have not received a power mobility device within the last 5 years. If they have a power mobility device outside of the 5 year time frame, the equipment must be nonoperational.

ERECTILE DYSFUNCTION

To qualify for an ED Pump, one must be diagnosed with Erectile Dysfunction by their physician.

OXYGEN

To qualify for a Portable Oxygen Concentrator, the consumer must currently be using oxygen in their home.

UNION HEALTH ACCEPTABLE INSURANCE

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		PRODUCTS				
		ARTHRITIS	MOBILITY	DIABETES	ED PUMP	OXYGEN
PRIMARY INSURANCE	TRADITIONAL MEDICARE PART B	✓	✓	✓	✓	✓
	MEDICARE ADVANTAGE PRIVATE FEE FOR SERVICE (ALL)	✓	✓	✓	✓	✓
	POINT OF SERVICE (OUT OF NETWORK BENEFITS ONLY)	✓	✓	✓	✓	✓
	ADVANTRA FREEDOM	COMING SOON	✓	COMING SOON	COMING SOON	COMING SOON
	SECURE HORIZONS	COMING SOON	✓	COMING SOON	COMING SOON	COMING SOON
	HUMANA GOLD CHOICE (CHOICE ONLY)	✓	✓	✓	✓	COMING SOON
	CARE IMPROVEMENT PLUS	✓	COMING SOON	✓	✓	COMING SOON
PPO PLANS	UNITED HEALTHCARE	REFERENCE UNION HEALTH DISCOUNT PROGRAM	✓	COMING SOON	COMING SOON	COMING SOON