

# Medicare Supplement

**Insurance Agency:**

**Agent Name:**

**Agent Phone Number:**

## application booklet



**MEDICO®**  
INSURANCE COMPANY  
A Member of Medico Group

## Welcome!

Thank you for choosing Medico® Insurance Company, a member of Medico Group, as your provider of Medicare Supplement Insurance.

You have made a wise decision, and we know that as time passes, you'll see that your choice was one of the best healthcare decisions you have ever made.

Over 75 years of experience in the insurance business has molded our program — we understand the value of offering fast, accurate claims handling and exceptional personal service.

We're old-fashioned enough to have real people, not recorded menus, answer phone calls from policyholders, but modern enough to use the latest technologies. You can contact us using the method most comfortable and convenient for you; either by phone, mail, email, or Internet. Regardless of how we communicate, your personal information will be protected — safe and secure.

As you'll discover, we strive to make the application process convenient and hassle-free for you.

Policyholders tell us they appreciate our efficiency in handling claims and the integrity with which we extend our personal service. Medico stands ready to put our years of experience to work for you and we look forward to serving you, our valued policyholder.

The Staff of Medico Insurance Company

If you have any questions, please speak with your knowledgeable insurance agent for assistance or contact one of our trained Client Services Representatives toll-free at **1.800.228.6080** Monday through Thursday from 7:30 a.m. to 4:45 p.m. and on Friday from 7:30 a.m. to 11:30 a.m., Central Time.

# Producer Instructions

MEDICARE SUPPLEMENT MSA21

Thank you for choosing Medico Insurance Company as your carrier for Medicare Supplement Insurance.

## *Getting Started...*

This application booklet contains all of the forms needed to write and submit an application. Please read the Producer Instructions and Underwriting Guidelines to ensure a smooth application process.

**Remove pages i through 7 from the booklet once the forms in the booklet have been completed.**

The remainder of the booklet must be left with the applicant.

## **IMPORTANT - PLEASE NOTE THE FOLLOWING**

1. **Use only a blue or black pen** when filling out the application booklet.
2. **MI9F-4368-G – Replacement Notice** – Complete the notice if the replacement question on the application is answered “Yes.”
3. **Applicant must receive a copy of the Medicare Buyers Guide.** Applicant can choose to accept an electronic version of the Medicare Buyers Guide. The Internet link is provided on the bottom of the receipt.
4. **Outline of Coverage** – A copy of the outline must be left with the applicant.
5. **When you are ready to submit the application, please complete the New Business Transmittal form** on page ii and use it as the cover page for submitting pages 1 through 7.

*For questions on how to use this application booklet or for more information on our products, please visit [mic.gomedico.com](http://mic.gomedico.com) or call **Agent Services at 1.800.547.2401.***

**For Producer Use Only**

**Please submit this form with ALL new business applications.**

**Distributor Instructions**

Please complete a separate transmittal form for each distributor number and include it with your application(s). Multiple applications can be included on one transmittal form. **If you are submitting applications that qualify for a Household Discount or a Family Discount, please submit them on the same New Business Transmittal. You must indicate this discount and/or an Association Group Discount on this New Business Transmittal.**

The "Policy/Certificate Form" for submitting new business can be found in the application.

The "Mode" can be found in the rate guide or outline. Applications are accepted without initial premium when an automatic bank withdrawal mode is requested. **Do not send any money if you are faxing the application or uploading the application from the MIC website.** However, you must include this New Business Transmittal form and a completed Bank Withdrawal Authorization Form. See below for the available premium billing modes. Initial premium will be deducted on approval of the application. Faxed applications must use automatic bank withdrawal.

The "Premium Collected Including Fees" includes any premium and policy fee, if applicable, received with the application(s). For applications submitted with no money (using the automatic bank withdrawal method of payment), list \$0.

Submit applications to the Home Office either by:

**Mail: Medico Group** or **Fax: 1.888.363.3420** or **File Upload: mic.gomedico.com**  
**1515 South 75th Street**  
**Omaha, NE 68124**

Visit mic.gomedico.com for up-to-date information on pending applications.

\_\_\_\_\_ # \_\_\_\_\_ Date \_\_\_\_\_  
 Distributor Name Distributor Number

Policy Number (if applicable)	Applicant's Name	Policy/Certificate Form	Mode	Writing Number	Premium Collected (including fees)
					\$ .
					\$ .
					\$ .
					\$ .
					\$ .
					\$ .

Each application submitted for issue must be listed on this form.

- Household Discount
  - Association Group Discount
- Association Name \_\_\_\_\_

Make sure all checks are payable to Medico.

<b>Total Premium submitted</b>
\$ .

**Billing Modes:**

Bank Withdrawal — Monthly or Quarterly

Direct Bill — Quarterly, Semi-Annually or Annually

List Bill — Use Monthly Bank Withdrawal Mode. A list can be sent to a billing source or bank withdrawal can be used.

**Use a separate sheet for Additional Premium, Balance of Modes or Reinstatement business.**

Please include the respective policy numbers for these types of business.

**Questions? Call New Business at 1-866-520-6653.**

**For Distributor Use Only**

An applicant would not be eligible for coverage:

- If not covered by Part A & B of Medicare.
- If covered by Medicaid.
- If they answer “yes” to any question 1-4 (Part C) of the application.

If the applicant answers all of the questions 1-4 (Part C) “no,” but we determine from the Personal Health Interview (PHI) or any other source that one of the questions should have been answered “yes,” he/she is not eligible for coverage.

In the following cases an applicant does not have to answer the health questions and is guaranteed coverage:

- If the application is made during “open enrollment” (6 months prior or 6 months following the first day of the first month in which he/she is both 65 and enrolled for benefits under Medicare Part B).
- If the application is made during a guarantee issue period because of other health care coverage that changes in some way, such as when someone loses or drops the other health care coverage.

### ***Underwriting Requirements:***

- A Personal Health Interview (PHI) will be required for all underwritten cases. Mid-America Agency Services (MAAS) can conduct the Personal Health Interview.\*
  - You can call from the applicant’s home for the interview.
  - You can have the applicant call MAAS at their convenience.
  - We can request the interview when we receive the application, but this adds unnecessary delays to the processing time.
  - Call Toll-Free 1-888-318-9436 Monday through Thursday, 8:00 a.m. to 9:00 p.m. (Central Time) and Friday, 8:00 a.m. to 5:00 p.m. (Central Time).
- A Prescription Drug Screen will be required for all underwritten cases. This screen is requested by the Underwriting Department through Milliman Intelliscript. This has proven to be a very effective underwriting tool used by many life and health insurance companies.
- We will not routinely request an Attending Physician’s Statement (APS). An APS could be requested:
  - to clarify conflicting information between the application and another source.
  - to clarify the diagnosis for a high-risk medication.
  - to determine the reason the applicant was declined for coverage in the past.

*\* While MAAS will conduct the PHI, the folks at the Underwriting Hotline (1-800-626-2068) are still available to help with risk selection questions.*

NOTE: This form is not required to be submitted with the application.

## **For Producer Use Only**

## *Rate Structure*

There are standard and preferred rates. If insurable, an applicant qualifies for preferred rates if he/she has not used tobacco in the last 12 months. There are also male/female rates. The premiums are area rated by zip code.

## *Application Dates*

Applications can be written as indicated below:

- Open Enrollment – up to six months prior to the month the applicant turns age 65.
- Guarantee Issue Period – up to 60 days prior to the termination date of the prior coverage.
- Underwritten cases – up to 60 days prior to the requested coverage effective date.

## *Coverage Effective Dates*

Coverage will be made effective as indicated below:

- Between age 64 ½ and 65 – the first of the month the individual turns age 65.
- All others – the day following the application date.

NOTE: This form is not required to be submitted with the application.

**For Producer Use Only**

Enrollment Application for  
Medicare Supplement Insurance

www.gomedico.com  
Toll-Free 1-800-228-6080

**Part A: General Information – Please Print**

Name \_\_\_\_\_

Date of Birth \_\_\_\_\_ Age \_\_\_\_\_ Sex \_\_\_\_\_ Height \_\_\_\_\_ Weight \_\_\_\_\_  
Mo./Day/Yr.

Address \_\_\_\_\_  
Street Address City State Zip

Phone # \_\_\_\_\_ E-mail Address \_\_\_\_\_

Social Security # \_\_\_\_\_ Medicare Claim # \_\_\_\_\_

Beneficiary (Optional) \_\_\_\_\_ Relationship \_\_\_\_\_

Beneficiary's Address \_\_\_\_\_  
Street Address City State Zip

Best time to call for Personal Health Interview \_\_\_\_\_

Are you eligible for Open Enrollment?  Yes  No If "Yes," we will need documentation, unless you are turning 65.

**Part B: Insurance Information**

If you lost or are losing other health insurance coverage and received a notice from your prior insurer saying you were eligible for guaranteed issue of a Medicare supplement insurance policy, or that you had certain rights to buy such a policy, you may be guaranteed acceptance in one or more of our Medicare supplement plans. Please include a copy of the notice from your prior insurer with your application.

Please answer the following questions to the best of your knowledge.

1. (a) Did you turn age 65 in the last 6 months? .....  Yes  No  
 (b) Did you enroll in Medicare Part B in the last 6 months? .....  Yes  No  
 (c) If "Yes," what is the effective date? \_\_\_\_\_
2. Are you insured under Parts A and B of Medicare? (If "No," you are not eligible for coverage.) .....  Yes  No
3. Are you covered for medical assistance through the state Medicaid program? (If you are participating in a "Spend-Down Program" and have not met your "Share of Cost," please answer "No" to this question.) .....  Yes  No  
 If "Yes," (a) Will Medicaid pay your premiums for this Medicare supplement policy? .....  Yes  No  
 (b) Do you receive any benefits from Medicaid OTHER THAN payments toward your Medicare Part B Premium? .....  Yes  No
4. (a) If you had coverage from any Medicare plan other than original Medicare within the past 63 days (for example, a Medicare Advantage plan, or a Medicare HMO or PPO), fill in your start and end dates below. If you are still covered under this plan, leave "END" blank.  
 START \_\_\_\_\_ END \_\_\_\_\_  
 (b) If you are still covered under the Medicare plan, do you intend to replace your current coverage with this new Medicare supplement policy? .....  Yes  No  
 (c) Was this your first time in this type of Medicare plan? .....  Yes  No  
 (d) Did you drop a Medicare supplement policy to enroll in this Medicare plan? .....  Yes  No
5. (a) Do you have another Medicare supplement policy in force? .....  Yes  No  
 (b) If "Yes," with which company? \_\_\_\_\_  
 what plan? \_\_\_\_\_

**Part B: Insurance Information (continued)**

(c) If so, do you intend to replace your current Medicare supplement policy with this policy? .....  Yes  No

**PRODUCER: If the answer to this question is yes, please complete and submit NOTICE TO APPLICANT REGARDING REPLACEMENT OF MEDICARE SUPPLEMENT INSURANCE.**

6. Have you had coverage under any other health insurance within the past 63 days? (For example, an employer, union or individual plan.) .....  Yes  No

(a) If "Yes," with which company? \_\_\_\_\_  
what kind of policy? \_\_\_\_\_

(b) What are your dates of coverage under the other policy? (If you are still covered under the other policy, leave "END" blank.)

START \_\_\_\_\_ END \_\_\_\_\_

7. If you have lost or are losing other health insurance coverage, have you provided a copy of the notice from your prior insurer? .....  Yes  No

If "No," please provide an explanation. \_\_\_\_\_  
\_\_\_\_\_

**Producer shall list any other health insurance policies he/she has sold to the applicant.**

1) List policies you sold to the applicant that are still in force (If none, indicate "None"):  None

Name of Insurer	Type	Policy #
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

2) List policies you sold to the applicant in the past five (5) years that are no longer in force (If none, indicate "None"):  None

Name of Insurer	Type	Policy #
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

Producer: Is the insurance applied for intended to replace any medical or health insurance coverage?  Yes  No

**Part C: Medical Information**

**NOTE: These questions should not be answered if you apply during "Open Enrollment" or if you are eligible for a guaranteed issue. If you answer "Yes," to any of questions 1 through 4 you are not eligible for coverage.**

1. Within the past 5 years have you:
  - (a) had any fractures due to osteoporosis or amputation due to disease? .....  Yes  No
  - (b) had kidney disease requiring dialysis; diabetes requiring insulin; Parkinson's disease; liver disease; or multiple or lateral sclerosis? .....  Yes  No
  - (c) been diagnosed with emphysema; chronic obstructive pulmonary disorder (COPD); or any other chronic pulmonary disorder? .....  Yes  No
  - (d) been treated for Alzheimer's disease; senile dementia; or organic brain disorder? .....  Yes  No
  - (e) had an organ transplant or been advised by a physician to have an organ transplant? .....  Yes  No
  - (f) had or been treated for Acquired Immune Deficiency Syndrome (AIDS) or tested positive for Human Immunodeficiency Virus (HIV)? .....  Yes  No

**Part C: Medical Information, continued**

2. Within the past 24 months have you:
- (a) been hospitalized 3 or more times? .....  Yes  No
  - (b) had a stroke or transient ischemic attack (TIA)? .....  Yes  No
  - (c) been treated for or been diagnosed as having internal cancer; leukemia; or malignant melanoma? .....  Yes  No
  - (d) had heart trouble or disease that required treatment by a physician (not including high blood pressure)? Taking prescription medication is not considered treatment. ....  Yes  No
  - (e) been treated for alcohol or drug abuse; degenerative bone disease; crippling or rheumatoid arthritis; or been advised by a physician to have a joint replacement? .....  Yes  No
3. Within the past 12 months have you been advised that surgery for cataracts may be required? .....  Yes  No
4. Currently:
- (a) are you bedridden; confined (or has any doctor recommended that you be confined) to a hospital or nursing facility; or do you need the assistance of a walker or wheelchair? .....  Yes  No
  - (b) do you have surgery pending or have you been advised to have surgery? .....  Yes  No
5. List all medications taken within the past 12 months (if none, indicate none).

Please provide the following information:

Medication				
Date originally prescribed				
Frequency and dosage				
Diagnosis/condition				

**Part D: Preferred Rate Information**

NOTE: This question should not be answered if you apply during "Open Enrollment" or if you are eligible for a guaranteed issue.

To qualify for preferred rates you must be able to answer "No" to the following question:

Have you used tobacco in the past 12 months? .....  Yes  No

**Part E: Notices**

You do not need more than one Medicare supplement policy.

If you purchase this certificate, you may want to evaluate your existing health coverage and decide if you need multiple coverages.

You may be eligible for benefits under Medicaid and may not need a Medicare supplement policy.

If, after purchasing this certificate, you become eligible for Medicaid, the benefits and premiums under your Medicare supplement certificate can be suspended, if requested, during your entitlement to benefits under Medicaid for 24 months. You must request this suspension within 90 days of becoming eligible for Medicaid. If you are no longer entitled to Medicaid, your suspended Medicare supplement certificate (or, if that is no longer available, a substantially equivalent policy or certificate) will be reinstated if requested within 90 days of losing Medicaid eligibility.

If you are eligible for, and have enrolled in, a Medicare supplement certificate by reason of disability and you later become covered by an employer or union-based group health plan, the benefits and premiums under your Medicare supplement certificate can be suspended, if requested, while you are covered under the employer or union-based group health plan. If you suspend your Medicare supplement certificate under these circumstances, and later lose your employer or union-based group health plan, your suspended Medicare supplement certificate (or, if that is no longer available, a substantially equivalent policy or certificate) will be reinstated if requested within 90 days of losing your employer or union-based group health plan.

Counseling services may be available in your state to provide advice concerning your purchase of Medicare supplement insurance and concerning medical assistance through the state Medicaid program, including benefits as a Qualified Medicare Beneficiary (QMB) and a Specified Low-Income Medicare Beneficiary (SLMB).

**Part F: Benefit Options – Check the Plan you prefer:**

- Certificate Form MSA21A – Plan A
- Certificate Form MSA21D – Plan D
- Certificate Form MSA21F – Plan F

Make all checks payable to: Medico Insurance Company (do not make checks payable to the producer or leave payee line blank).

**Note:** If you select the Automatic Bank Withdrawal method of payment and we receive no money with your application, your first premium will be withdrawn from your account on the day we issue your policy.

**Method of Payment:**

- Automatic Bank Withdrawal
- Direct Bill

**Frequency of Payment:**

- Monthly
- Quarterly
- Quarterly
- Semi-Annually
- Annually

**Amount Received with Application \$** \_\_\_\_\_ **Renewal Premium \$** \_\_\_\_\_

Effective Date of Certificate \_\_\_\_\_  
(Day after applicant signs the application or expiration date of current policy)

If you currently have health insurance in force, on what date does it end? \_\_\_\_\_

**Part G: Application Agreement**

I hereby apply for insurance to be issued solely and entirely upon the answers and statements in the Parts above that I adopt as my own and represent to be true, full and complete. I understand and agree that no insurance will be in force until coverage has been issued. If I am not applying during "Open Enrollment" or not eligible for a guaranteed issue, I do not have a right to have this policy issued to me if I have answered "Yes" to any of questions 1 through 4 in the Medical Information Part above. I have read, or had read to me, the complete application.

I have received the Notice of Privacy Practices and the Outline of Coverage for the certificate.

Check one of the following if "A Guide to Health Insurance for People With Medicare" is required in the applicants' state:

- 1. I have agreed to accept a link to the Medicare Buyers Guide on the Company website at [www.gomedico.com/products](http://www.gomedico.com/products).
- 2. I have received a hard copy of the Medicare Buyers Guide.

**Certificate Delivery Options:** Upon approval of this application, the certificate will be mailed to:

- Applicant
- Producer

I understand that it may be necessary to phone me to verify the answers to the questions in this application.

**CAUTION: If your answers on this application are incorrect or untrue, the Company may have the right to deny benefits or if the misrepresentation was material to our acceptance of the risk, rescind your certificate.**

Applicant's Signature \_\_\_\_\_ Date \_\_\_\_\_

Dated at \_\_\_\_\_  
City State

Producer's Name \_\_\_\_\_  
(Please print)

Producer's Signature \_\_\_\_\_ Date \_\_\_\_\_



Replacement Notice

**NOTICE TO APPLICANT REGARDING REPLACEMENT OF MEDICARE SUPPLEMENT INSURANCE OR  
MEDICARE ADVANTAGE**

SAVE THIS NOTICE! IT MAY BE IMPORTANT TO YOU IN THE FUTURE.

According to your application or information you have furnished, you intend to terminate existing Medicare Supplement or Medicare Advantage insurance and replace it with a certificate to be issued by Medico Insurance Company. Your new certificate will provide 30 days within which you may decide without cost whether you desire to keep the certificate.

You should review this new coverage carefully. Compare it with all accident and sickness coverage you now have. If, after due consideration, you find that the purchase of this Medicare Supplement coverage is a wise decision, you should terminate your present Medicare Supplement or Medicare Advantage coverage. You should evaluate the need for other accident and sickness coverage you have that may duplicate this certificate.

**STATEMENT TO APPLICANT BY ISSUER OR PRODUCER:**

I have reviewed your current medical or health insurance coverage. To the best of my knowledge, this Medicare Supplement certificate will not duplicate your existing Medicare Supplement or, if applicable, Medicare Advantage coverage because you intend to terminate your existing Medicare Supplement coverage or leave your Medicare Advantage plan. The replacement coverage is being purchased for the following reason. (Check One):

- Additional benefits.
- No change in benefits, but lower premiums.
- Fewer benefits and lower premiums.
- My plan has outpatient prescription drug coverage and I am enrolling in Part D.
- Disenrollment from a Medicare Advantage plan. Please explain reason for disenrollment below.
- Other. (please specify)

1. **Note:** If the issuer of the Medicare Supplement certificate being applied for does not, or is otherwise prohibited from imposing pre-existing condition limitations, please skip to statement 2 below. Health conditions which you may presently have (pre-existing conditions) may not be immediately or fully covered under the new certificate. This could result in denial or delay of a claim for benefits under the new certificate, whereas a similar claim might have been payable under your present policy.
2. State law provides that your replacement policy or certificate may not contain new pre-existing conditions, waiting periods, elimination periods or probationary periods. The insurer will waive any time periods applicable to pre-existing conditions, waiting periods, elimination periods or probationary periods in the new certificate for similar benefits to the extent such time was spent (depleted) under the original policy.
3. If you still wish to terminate your present policy and replace it with new coverage, be certain to truthfully and completely answer all questions on the enrollment application concerning your medical and health history. Failure to include all material medical information on an enrollment application may provide a basis for the Company to deny any future claims and to refund your premium as though your certificate had never been in force. After the enrollment application has been completed and before you sign it, review it carefully to be certain that all information has been properly recorded.

Do not cancel your present policy until you have received your new certificate and are sure that you want to keep it.

\_\_\_\_\_  
Signature of Producer

\_\_\_\_\_  
Typed Name and Address of Issuer or Producer

\_\_\_\_\_  
Applicant's Signature

\_\_\_\_\_  
Date



1515 South 75th Street  
Omaha, Nebraska 68124  
www.gomedico.com  
Toll-Free 1-800-228-6080

Bank Withdrawal Authorization

### Bank Withdrawal Authorization (For New Applications)

Name \_\_\_\_\_

Address \_\_\_\_\_  
Street Address City State Zip

By signing the authorization below and attaching a voided check (if a checking account is selected for the withdrawal) for proper encoding of your personal account number, we will start you on your Bank Draft service. **Remember to attach a voided check.**

Checking Account

Savings Account

Routing # 

--	--	--	--	--	--	--	--	--	--

Account # 

--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

Date for premiums to be withdrawn (select a date from the 1<sup>st</sup> to the 28<sup>th</sup> of the month) \_\_\_\_\_

I (We) give permission to my (our) financial institution to automatically make payments to Medico Insurance Company in Omaha, Nebraska. This authorization will remain in force unless I (we) cancel it, or unless the insurance policy/certificate is cancelled or my (our) bank account is closed.

Applicant's Signature \_\_\_\_\_ Date \_\_\_\_\_  
(As it appears on bank records)

Signature \_\_\_\_\_ Date \_\_\_\_\_  
(If a joint account)

**If payment is not received with this application, the first premium will be withdrawn from your bank account upon approval of your application.**



1515 South 75th Street  
Omaha, Nebraska 68124

www.gomedico.com  
Toll-Free 1-800-228-6080

Receipt

## RECEIPT

The applicant has applied for Medicare Supplement Certificate:  A21A  A21D  A21F  
Received of \_\_\_\_\_  
(Applicant's Name)

an application for insurance as shown above and \$ \_\_\_\_\_ Dollars.  
(includes certificate fee, if any)

This receipt is given and accepted for an application for insurance. This insurance will not be in force until the certificate is issued and the first premium is paid in full.

If your application cannot be approved, we will promptly refund your money. ALL PREMIUM CHECKS MUST BE MADE PAYABLE TO MEDICO INSURANCE COMPANY. DO NOT MAKE CHECK PAYABLE TO THE PRODUCER OR LEAVE THE PAYEE BLANK.

If you do not receive your policy within 30 days, please contact us by one of the following methods:

Write to: Medico Insurance Company  
1515 South 75th Street • Omaha, Nebraska 68124  
Call: Client Services at 1-800-228-6080  
E-mail: clientservices@gomedico.com

\_\_\_\_\_  
Date \_\_\_\_\_  
Producer Signature

\_\_\_\_\_  
Producer Name

The Medicare Buyers Guide, "Choosing a Medigap Policy: A Guide to Health Insurance for People With Medicare," can be found on our website at [www.gomedico.com/products](http://www.gomedico.com/products).



1515 South 75th Street  
Omaha, Nebraska 68124

www.gomedico.com  
Toll-Free 1-800-228-6080

Replacement Notice

**NOTICE TO APPLICANT REGARDING REPLACEMENT OF MEDICARE SUPPLEMENT INSURANCE OR  
MEDICARE ADVANTAGE**

SAVE THIS NOTICE! IT MAY BE IMPORTANT TO YOU IN THE FUTURE.

According to your application or information you have furnished, you intend to terminate existing Medicare Supplement or Medicare Advantage insurance and replace it with a certificate to be issued by Medico Insurance Company. Your new certificate will provide 30 days within which you may decide without cost whether you desire to keep the certificate.

You should review this new coverage carefully. Compare it with all accident and sickness coverage you now have. If, after due consideration, you find that the purchase of this Medicare Supplement coverage is a wise decision, you should terminate your present Medicare Supplement or Medicare Advantage coverage. You should evaluate the need for other accident and sickness coverage you have that may duplicate this certificate.

**STATEMENT TO APPLICANT BY ISSUER OR PRODUCER:**

I have reviewed your current medical or health insurance coverage. To the best of my knowledge, this Medicare Supplement certificate will not duplicate your existing Medicare Supplement or, if applicable, Medicare Advantage coverage because you intend to terminate your existing Medicare Supplement coverage or leave your Medicare Advantage plan. The replacement coverage is being purchased for the following reason. (Check One):

- Additional benefits.
- No change in benefits, but lower premiums.
- Fewer benefits and lower premiums.
- My plan has outpatient prescription drug coverage and I am enrolling in Part D.
- Disenrollment from a Medicare Advantage plan. Please explain reason for disenrollment below.
- Other. (please specify)

---

---

---

1. **Note:** If the issuer of the Medicare Supplement certificate being applied for does not, or is otherwise prohibited from imposing pre-existing condition limitations, please skip to statement 2 below. Health conditions which you may presently have (pre-existing conditions) may not be immediately or fully covered under the new certificate. This could result in denial or delay of a claim for benefits under the new certificate, whereas a similar claim might have been payable under your present policy.
2. State law provides that your replacement policy or certificate may not contain new pre-existing conditions, waiting periods, elimination periods or probationary periods. The insurer will waive any time periods applicable to pre-existing conditions, waiting periods, elimination periods or probationary periods in the new certificate for similar benefits to the extent such time was spent (depleted) under the original policy.
3. If you still wish to terminate your present policy and replace it with new coverage, be certain to truthfully and completely answer all questions on the enrollment application concerning your medical and health history. Failure to include all material medical information on an enrollment application may provide a basis for the Company to deny any future claims and to refund your premium as though your certificate had never been in force. After the enrollment application has been completed and before you sign it, review it carefully to be certain that all information has been properly recorded.

Do not cancel your present policy until you have received your new certificate and are sure that you want to keep it.

\_\_\_\_\_  
Signature of Producer

\_\_\_\_\_  
Typed Name and Address of Issuer or Producer

\_\_\_\_\_  
Applicant's Signature

\_\_\_\_\_  
Date



## NOTICE OF PRIVACY PRACTICES

### **THIS NOTICE DESCRIBES HOW MEDICAL INFORMATION ABOUT YOU MAY BE USED AND DISCLOSED AND HOW YOU CAN GET ACCESS TO THIS INFORMATION. PLEASE REVIEW IT CAREFULLY.**

This Notice of Privacy Practices explains our policy with regard to your Protected Health Information (PHI). It describes how we may use and disclose this information. This Notice also describes your rights with respect to your PHI and how you can exercise those rights. Protected Health Information (PHI) refers to individually identifiable health information which relates to your past, present or future health, treatment or payment for health care services.

We are required by law to maintain the privacy of PHI, to provide this Notice to you and to abide by its terms. We reserve the right to change the terms of this Notice as necessary and to make the new Notice effective for all PHI that we maintain. If a change is made to this Notice, a copy of any revised Notice will be mailed to all policyholders/certificateholders then covered by our health plans. Copies of our current Notice may be obtained by contacting us at the address below, or on our Website at [www.gomedico.com](http://www.gomedico.com).

### **USES AND DISCLOSURES OF YOUR PROTECTED HEALTH INFORMATION**

The following categories describe different ways that we use and disclose PHI. For each category of uses and disclosures we will explain what we mean and, where appropriate, provide examples for illustrative purposes. Not every use or disclosure in a category will be listed. However, all of the ways we are permitted or required to use and disclose PHI will fall within one of the categories.

**Your Authorization** – Except as outlined below, we will not use or disclose PHI unless you have signed a form authorizing the use or disclosure. You have the right to revoke that authorization in writing, except to the extent that we have taken action in reliance upon the authorization or that the authorization was obtained as a condition of obtaining insurance.

**For Payment** – We may use and disclose PHI as necessary for payment purposes. For example, we may use information regarding your medical procedures and treatment to process and pay claims. We may also disclose your PHI to pay a health care provider or a health plan.

**For Health Care Operations** – We may use and disclose PHI as necessary for our health care operations. This includes activities relating to the creation, renewal or replacement of your health coverage. We may also disclose your PHI to reinsurers.

**Where Required by Law or for Public Health Activities** – We may disclose PHI when required by federal, state or local law. This includes reporting disease, injury, birth and death; for public health investigations; and to a government oversight agency. We may also release PHI to coroners, medical examiners and/or funeral directors.

**To Avoid Serious Threats to Health or Safety** – We may disclose PHI to the proper authorities to avoid a serious threat to someone's health or safety, such as abuse, neglect or domestic violence. We may also disclose PHI to federal, state or local agencies for assistance in disaster relief.

**For Law Enforcement or Specific Government Functions** – We may disclose PHI to respond to a court order, subpoena or discovery request. We may also disclose PHI if required by armed forces services or for other specialized government functions, such as national security or intelligence activities.

**Family and Friends Involved in Your Care** – If you are available and do not object, we may disclose your PHI to your family, friends or others who are involved in your care. If you are unavailable or incapacitated and we determine that a limited disclosure is in your best interest, we may share PHI with such individuals. For example, we may use our professional judgment to disclose PHI to your spouse concerning the processing of a claim.

over, please

**Business Associates** – At times, we use outside persons or organizations to help us provide you with the benefits of your coverage. An example is an organization that helps us process your claims. It may be necessary for us to provide some of your PHI to one or more of these outside persons or organizations.

**Other Products and Services** – We may contact you to provide information about other health-related products and services that may be of interest to you. For example, we may use your PHI to tell you about our health insurance products that could substitute for your existing coverage or add value to your coverage.

## **YOUR RIGHTS REGARDING YOUR PROTECTED HEALTH INFORMATION**

**Inspect and Copy** – In most cases, you have the right to inspect and obtain a copy of your PHI. To inspect and copy your PHI, you must submit a written request. In some situations, the writing must be signed by you or your representative (e.g., requests for medical records provided to us directly from your health care provider). Please send your request to our Privacy Officer at the address below. We may charge you a fee for copying and postage.

**Amendments** – You have the right to request amendments to PHI that we maintain about you. We are not required to make all requested amendments, but we will give each request careful consideration. To be considered, you must submit a signed written request (signed by you or your representative), and you must state the reasons for the request. Amendment requests should be sent to our Privacy Officer at the address below.

**List of Disclosures** – You have the right to receive a list of certain disclosures made by us of your PHI. Examples of disclosures that we are required to account for include those to state insurance departments, pursuant to valid legal process, or for law enforcement purposes. To be considered, your request must be in writing and signed by you or your representative. A request for a list of disclosures should be sent to our Privacy Officer at the address below. The first accounting in any 12-month period is free; however, we may charge you a fee for each subsequent accounting you request within the same 12-month period.

**Restrictions on Use and Disclosure** – You have the right to request restrictions on certain uses and disclosures of your PHI for insurance payment or health care operations. For example, you may request that we not disclose your PHI to your spouse. Your request must describe in detail the restriction you are requesting. We are not required to agree to your request, but we will attempt to accommodate reasonable requests. We retain the right to terminate an agreed-to restriction if we believe such termination is appropriate, and we notify you of the termination. You also have the right to terminate any agreed-to restriction. You may make a request for a restriction (or termination of an existing restriction) by contacting us at the address below.

**Request for Confidential Communications** – You have the right to request that communications regarding your PHI be made by alternative means or at alternative locations. For example, you may request that messages not be left on voice mail or sent to a particular address. We are required to accommodate reasonable requests if you inform us that disclosure of all or part of your information could place you in danger. Requests for confidential communications must be in writing, signed by you or your representative, and sent to us at the address below.

**Copy of the Notice** – You have the right to a paper copy of this Notice upon request, even if you have consented to receive the Notice electronically. Please contact us at the address below.

**Complaints** – If you believe your privacy rights have been violated, you may file a complaint with us in writing at the address below. You may also file a complaint in writing with the Secretary of the U.S. Department of Health and Human Services in Washington, D.C. We will not penalize you for filing a complaint.

## **FOR FURTHER INFORMATION**

If you have questions or need further assistance regarding this Notice, you may contact our Privacy Office by writing to: Privacy Officer, Medico Insurance Company, 1515 South 75<sup>th</sup> St., Omaha NE 68124-1655, telephone: 1-800-228-6080.

## **EFFECTIVE DATE**

This Notice is effective April 14, 2003.

## **PRIVACY NOTICE TO MEDICO INSURANCE COMPANY POLICYHOLDERS/CERTIFICATEHOLDERS**

***Your privacy is our concern.*** Certain laws regulate the collection, use and disclosure of a consumer or customer's nonpublic information. Medico Insurance Company does not sell or otherwise disclose any nonpublic personal information about our customers or former customers to anyone outside the Medico Group Family, except as permitted by law. ***You don't need to take any action to prevent disclosure;*** this notice is solely for your information.

The following summary explains the kinds of information that Medico Insurance Company or their agents may collect, what is done with the information and how you can find out about information, if any, we have about you in our records.

***What kind of information do we collect about you and from whom?*** Most of our information comes directly from you. The application you complete, as well as any additional information you provide, generally gives us most of the information we need to know. Sometimes we may contact you by phone or mail to obtain additional information. Depending on the nature of your insurance transaction, we may need additional information about you or other individuals proposed for coverage from outside sources, such as medical records, credit reports, court records or other public records. We also might obtain information from third parties, such as other insurance companies or financial institutions that you have notified us of.

***What do we do with the information collected about you?*** The information is kept with your application/policy or certificate records. We review it in evaluating your request for insurance coverage and in determining your rates. We will also refer to and use information in our policy/certificate records for purposes related to issuing and servicing insurance policies/certificates and settling claims. Your agent may use information about you in his/her files for insurance marketing purposes or to help you with your overall insurance program.

***To whom do we disclose information about you?*** We will not disclose information about you to others without your written consent unless the disclosure is necessary to conduct our business. We may share some or all of your nonpublic personal information with affiliates or nonaffiliates without prior permission as allowed by law. This may include disclosures of your nonpublic personal information, including your name and contact information, to life and health insurers, insurance agents and marketing firms for marketing of our products.

Should you cease to be one of our policyholders/certificateholders or after your claim is settled, it is our policy to archive our information for a period of 5 years.

***How do we protect the confidentiality of information about you?*** We restrict access to nonpublic information about you to those employees who need to know that information to provide products or services to you. We maintain physical, electronic and procedural safeguards that comply with federal regulations to guard your nonpublic personal information. Confidentiality agreements are obtained from third-party vendors where services they perform for us in connection with our normal business operation may give them access to nonpublic information. Finally, Medico Insurance Company educates their employees regarding privacy so that they know about its importance.

***How can you find out about information we have about you?*** You have the right to know what kind of information we keep in our files about you, to have reasonable access to it and receive a copy. Write to us if you have questions about information that you would like to receive. When you write us, please provide your complete name, address, type of policy/certificate and policy/certificate number that was issued or applied for with us and identify the information you seek.

Medico Insurance Company  
Attn: Client Services  
1515 South 75th Street  
Omaha, NE 68124

## Notes

# about the company

Medico Insurance Company began operations in 1930. We offer quality health and life insurance products nationwide for Americans over the age of 50.

Today Medico Insurance Company continues a proud tradition of service to our policyholders.

Located in the heart of the United States, all of our work is done in Nebraska. When you call our number, people answer the phone, people who understand your problems and are anxious to help you find solutions.

For more information about Medico Insurance Company and Medico Group, visit [www.gomedico.com](http://www.gomedico.com).



Medico Insurance Company  
1515 S. 75th St.  
Omaha, NE 68124  
[www.gomedico.com](http://www.gomedico.com)  
1.800.228.6080