

# Portugal

2021  
INCENTIVE  
TRIP



## Liberty Bankers Insurance Group 2021 Agent Incentive Trip

Lisbon, Portugal - Tivoli Avenida Liberdade

Qualification Period: January 1 - December 31, 2020

Trip Dates: June 24 - June 29, 2021

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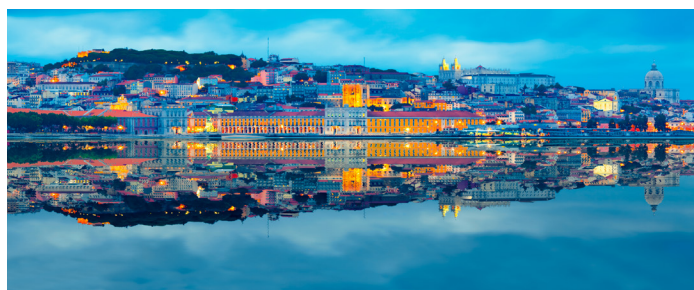
When Lisbon isn't beckoning with promises of warm sun and rewarding views, it's cool nights are tempting with one of the most energetic night scenes in Europe. Castles, beaches, romantic parks and a young, trendy population make Lisbon a classic European treat with a modern spin.

### MEDICARE SUPPLEMENT QUALIFICATION

Must meet the definition of Qualified Agent.

Net Issued Premium during the qualification period that totals \$150,000 or greater of paid annualized premium.

Agents may elect to roll 40% of their 2020 Net Issued Premium forward into the following trip qualification year in lieu of attending this trip.



**Liberty Bankers**

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### QUALIFICATION TERMS

**Qualified Agent** means an appointed & licensed agent who is active with the company and who has placed at least five policies in the quarter preceding the trip and who does not have a debit balance with the Company.

**Net Issued Premium** includes all issued and paid annualized premium less those not-taken and cancelled.

**Important:** Any deviation from the conference program is at the qualifier's expense and subject to availability. All additional travel expenses must be paid in full by the participant prior to the conference. The Home Office may, if necessary, amend the rules governing qualification requirements for the 2020 Agent Incentive Trip during the qualification period, including the trip location.

All Home Office decisions are final.