

## March 27th to 51st, 2022

## Qualification Deadline

**DECEMBER 31, 2021** 

As of January 1, 2021, all your business counts towards qualifying for a beautiful vacation get away for you and one guest to the colorful and captivating Westin Golf Resort & Spa in Costa Rica, March 29- April 2, 2022. To reserve your spot, you will need to earn 150 points\* on personal production between January 1, 2021 and December 31, 2021.



\*MAPD and PDP production does not count. GA qualify with 250 points, MGAs qualify with 400 points. For higher contracts, please refer to your marketing agreement. TERMS AND CONDITIONS APPLY, visit GordonMarketing.com for details.

## **QUALIFY WITH 150 POINTS**

A COMBINATION OF THE FOLLOWING • BASED PER APPLICATION

PRODUCT	POINTS
Med Supp	1.0
Health (HPG, Cancer, STC)	.75
Dental/Vision/Hearing	.25

Life - 1.25 points per \$1,000 of target premium (all products) or \$80,000 stand alone

Annuity - .65 points per \$10,000 FIA premium (excludes MYGA) or \$2,000,000 stand alone