

# ANNUITY PRODUCT TRAINING GUIDE



**GORDONMARKETING**

COMMITTED TO HEALTH, SENIOR, LIFE, ANNUITIES & YOU!

SINCE 1980

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## **Allianz Life Insurance Company of North America**

- [Appointed agents](#)
- [Non-appointed agents](#)
- Course Codes (Note: These codes are only for use on the RegEd site)
  - Fixed – Allianz Accumulation Advantage Annuity ACCUMULATION
  - Fixed – Allianz Core Income 7 Training COREINCOME7V2
  - Fixed – Allianz 222 Product Training ALLIANZ222V2
  - Fixed – Allianz 360 Product Training ALLIANZ360V2
  - Fixed – Allianz 365i Product Training ALLIANZ365iV2
  - Fixed – Market Value Adjustment (MVA) Training MVAV1
  - (Note: These codes are only for use on the RegEd site)

## **American Equity Investment Life Insurance Company**

- [Appointed agents](#)
- [Non-appointed agents](#)

## **American General Life Company**

- [Access instructions](#)

## **American National Life Insurance Company**

- [Appointed agents](#)
- [Non-appointed agents](#)

## **Annuity Investors**

## **Athene Annuity & Life Company**

- Course Codes
  - IMO Channel
    - Agility: Agility10\_2018
    - Ascent Pr
    - Bonus: PROBO\_2017
    - Performance Elite: PerformanceElite\_2015
    - MaxRate: MaxRate\_2017
    - Benefit 10: B10\_2014
    - SPIA: SPIA\_2016
    - MYG NY: 17Athene\_02NY

## **Atlantic Coast**

- Non-Appointed Agents use Access code = Agent1405

## **Equitrust Life Insurance Company**



## **Fidelity & Guaranty Life Insurance Company Global Atlantic**

- Course Codes
  - a. FTFCARE                      ForeCare Fixed Annuity with Long-Term Care Benefits
  - b. INCOME150SE              Income 150+ SE Fixed Index Annuity
  - c. SecureForeAll              SecureFore Fixed Annuities
  - d. ALLCHOICE                  Choice Accumulation II and Choice Income II Fixed Index Annuities
  - e. ForeCertain                  ForeCertain Income Annuity

## **Great American Life Insurance Company**

## **Guaranty Income Life Insurance Company**

- Course codes:
  - Guaranty Series: GS
  - Annuicare Series: ACS
  - FlexPlus Series: FPS

## **Guggenheim Life and Annuity Company**

## **Legacy (American and Ameritas)**

- Non-Appointed Agents, Register-Guest Access; password = LEGACY 12

## **Life Insurance Company of the Southwest**

- *agents must be appointed first*

## **Lincoln Financial Group**

## **Nassau**

## **National Western Life Insurance Company**

- Dynamic product series: agents need to complete the training packet and send in with the application

## **Nationwide**

- To access the required Nationwide Product-Specific Training, please go to this link

## **North American Company for Life and Health Insurance**

- Appointed agents
- Non-appointed agents
- Course codes:
  - 15SFGNAC\_01 – NAC Benefit Solutions Series REV 8-17
  - 15SFGNAC\_05 – NAC Guarantee Choice II MYGA REV 6-17
  - 15SFGNAC\_09 – NAC RetireChoice & Income Pay Plus REV 4-17



- 15SFGNAC\_11 – NAC Charter Plus REV 4-17
- 15SFGNAC\_13 – NAC Income Choice REV 10-17
- 15SFGNAC\_16 – NAC Performance Choice Series & Income Pay Plus REV 4-17
- 15SFGNAC\_17 – NAC Foundation Choice Plus REV 4-17
- 15SFGNAC\_18 – NAC Income SPIA PRT 4-17
- 15SFGNAC\_21 - NAC VersaChoice REV 2-18

### **OneAmerica Financial Partners, Inc.**

- Oxford - Product training is covered when the agent completes the electronic appointment link. Contact our sales team for details.

### **Protective**

### **Oceanview**

- Sign Product Training Attestation

### **Sagicor**

- Requirements by product
- Non-appointed Agents: complete producer registration, submit, training tab, once complete agent code will be "pending"

### **Sentinel Life**

- Non-Appointed Agents, use Access code=Agent1405

### **SILAC**

- NProduct Training Attestation is in contract.

### **United of Omaha**

- Non-Appointed Agents - contact our sales team for current training materials

