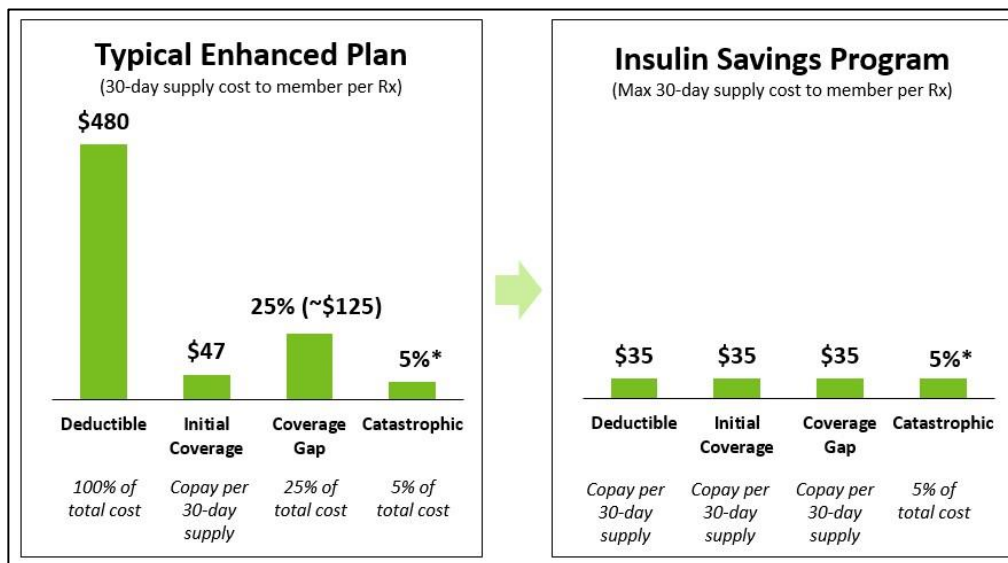


Humana 2022 Insulin Savings Program

Providing affordable, predictable copayments on Part D Select Insulins

Humana is expanding its participation in the Part D Senior Savings Model – which Humana calls the Insulin Savings Program. This program offers stable \$35 or less Select Insulin copays per 30-day supply through the coverage gap¹. It is estimated to **save eligible members \$446 per year** on Select Insulin costs². See the appendix for changes from 2021 to 2022.



*For some, cost in the catastrophic stage will be more than \$35 per 30-day supply. See FAQ #5.

Humana Select Insulin List

Fiasp FlexTouch U-100 Insulin 100 unit/mL (3 mL) subcutaneous pen
Fiasp Penfill U-100 Insulin 100 unit/mL (3 mL) subcutaneous cartridge
Fiasp U-100 Insulin 100 unit/mL subcutaneous solution
Lantus Solostar U-100 Insulin 100 unit/mL (3 mL) subcutaneous pen
Lantus U-100 Insulin 100 unit/mL subcutaneous solution
Levemir FlexTouch U-100 Insulin 100 unit/mL (3 mL) subcutaneous pen
Levemir U-100 Insulin 100 unit/mL subcutaneous solution
Novolin 70/30 U-100 Insulin 100 unit/mL subcutaneous suspension
Novolin 70-30 FlexPen U-100 Insulin 100 unit/mL (70-30) subcutaneous
Novolin N Flexpen 100 unit/mL (3 mL) subcutaneous insulin pen
Novolin N NPH U-100 Insulin isophane 100 unit/mL subcutaneous susp
Novolin R Flexpen 100 unit/mL (3 mL) subcutaneous insulin pen
Novolin R Regular U-100 Insulin 100 unit/mL injection solution
Novolog Flexpen U-100 Insulin aspart 100 unit/mL (3 mL) subcutaneous
Novolog Mix 70-30 FlexPen U-100 Insulin 100 unit/mL subcutaneous pen
Novolog Mix 70-30 U-100 Insulin 100 unit/mL subcutaneous solution
Novolog PenFill U-100 Insulin aspart 100 unit/mL subcutaneous cartridg
Novolog U-100 Insulin aspart 100 unit/mL subcutaneous solution
Soliqua 100/33 100 unit-33 mcg/mL subcutaneous insulin pen
Toujeo Max U-300 SoloStar 300 unit/mL (3 mL) subcutaneous insulin pen
Toujeo SoloStar U-300 Insulin 300 unit/mL (1.5 mL) subcutaneous pen
Tresiba FlexTouch U-100 insulin 100 unit/mL (3 mL) subcutaneous pen
Tresiba FlexTouch U-200 insulin 200 unit/mL (3 mL) subcutaneous pen
Tresiba U-100 Insulin 100 unit/mL subcutaneous solution
Xultophy 100/3.6 100 unit-3.6 mg/mL (3 mL) subcutaneous insulin pen

Note: Walmart ReliOn brand of insulin is NOT included as an eligible Select Insulin.

Frequently Asked Questions (FAQs):

1. **Who is eligible?** All Medicare beneficiaries on an MAPD plan or PDP that offers ISP and taking a Part D Select Insulin are eligible, with a few exceptions. Those **not eligible** include:
 - a. Those on Low Income Subsidy (LIS), otherwise known as Extra Help. LIS members are not eligible for ISP per CMS because these members already receive discounted cost on prescriptions.
 - b. D-SNPs because everyone on a D-SNP receives some level of LIS; and
 - c. Group Medicare plans.
2. **Which insulins are included as Select Insulins?** All Humana covered insulins on participating plans manufactured by Novo Nordisk or Sanofi are included. **Insulin administered with a pump is not eligible** per CMS because it is a Part B benefit. **Walmart ReliOn brand of insulin is NOT included.**
3. **How does the copay structure work?** Eligible members pay a one-month copay (max \$35) for a 1-30 day supply, two-month copay (max \$70) for 31-60 day supply, and three-month copay (max \$105) for a 61-90 day supply. Given that insulin comes prepackaged in set quantities sold at one time that cannot be broken apart, a box of insulin pens or a vial of insulin could equate to more than a 30-day supply, depending on how much the member is prescribed to take each day. This could result in the member paying a two- or three- month copay for one insulin prescription fill.
4. **Does the member need to do anything to get the ISP copay for Select Insulins?** No. Members taking Select Insulins on participating plans will automatically get ISP copays in the first 3 Part D benefit stages.
5. **Is there any advantage to filling at a preferred cost-sharing pharmacy like Humana Pharmacy?** Most ISP plans offer cost savings if the member fills a 90-day supply of a Select Insulin at a preferred cost-sharing mail-order pharmacy (typically a \$10 cost savings over the 90 days).
6. **Which Humana plans have ISP?** 429 MAPD plans (up from 303 in '21), and all Premier PDPs (same as '21).
7. **How much will the member pay for Select Insulins in the catastrophic phase?** During the Catastrophic Coverage stage, the member will pay the greater of 5% of the total cost of the Select Insulin **OR** \$9.85, just like other Part D drugs. For most members the cost for Select Insulins will be less than \$35 per month in the Catastrophic Coverage stage, but may be more depending on the particular type of insulin and dosing.
8. **How will the Select Insulin apply to the deductible, if the plan has a deductible?** The member will pay the max \$35 copay in the deductible stage. The member's copay for the Select Insulin during the deductible stage does not reduce the deductible.
9. **How does the ISP change how the member enters the coverage gap and TrOOP accumulation?** ISP does not change how the member enters or exits the coverage gap. The total cost of all the member's Part D drugs, including what the member pays and what the plan pays, contributes to the member entering the coverage gap. The member's cost share and the manufacturer discount in the coverage gap (on drugs that have a manufacturer discount in the coverage gap) contribute toward TrOOP and therefore member exiting the coverage gap. All Select Insulins have a manufacturer discount, and it applies toward TrOOP.
10. **How ISP change how payment in the coverage gap works?** Without the ISP, plans are dis-incentivized to offer supplemental coverage in the gap for drugs that receive a manufacturer coverage gap discount (70%) because the plan would bear the majority of the cost. With ISP, CMS is testing a change where the manufacturer discount is applied first to the total cost of the drug, and then supplemental benefits under the model are applied which removes that disincentive. See appendix for an illustration.

Appendix A: Humana Insulin Savings Program changes from 2021 to 2022

	2021	2022	Notes
Participating Plans – MAPD	268 MAPD plans	429 MAPD plans (Expansion in PPO space)	-All 2021 ISP plans kept it for 2022 -ISP is not on every MAPD plan
Participating Plans – PDP	Premier PDP	Premier PDP	No change.
Eligible Select Insulin List	All Humana covered Novo and Sanofi insulins	All Humana covered Novo and Sanofi insulins	In 2022, Walmart insulin brand ReliOn will not be available at ISP Select Insulin price
Eligible Members	Must be non-LIS member on ISP participating plan	Must be non-LIS member on ISP participating plan	No change.
Select Insulin Cost Shares	Max \$35 per 30-day supply through the Deductible (if applicable), Initial Coverage, Coverage Gap stages	Max \$35 per 30-day supply through the Deductible (if applicable), Initial Coverage, Coverage Gap stages	No change. Some plans have cost shares lower than \$35 per 30-day supply

Appendix B: Illustration of how the coverage gap works normally and with ISP

How Coverage in the Gap Works Normally and With ISP

- Currently, plans are dis-incentivized to offer enhanced coverage in the gap for drugs that receive a manufacturer coverage gap discount (70%) because the plan would bear the majority of the cost
- If gap supplemental benefits are included, the manufacturer's discount is applied to the amount the member is responsible for (copay amount) vs. full cost of the drug
- The following 3 examples¹ highlight payment scenarios for a \$500 insulin claim for a NLI beneficiary in the coverage gap:
 - Defined standard cost-sharing (no gap supplemental benefits)
 - Current Part D Program with a \$35 gap copay
 - ISP Model with a \$35 gap copay

FIGURE 1: NO GAP SUPPLEMENTAL BENEFITS

Coverage gap payments for each prescription for an applicable drug with a \$500 negotiated price and no supplemental benefits:

Manufacturer coverage gap discount applied	70%	×	\$500	=	\$350
Beneficiaries' responsibility applied	25%	×	\$500	=	\$125
Part D sponsor's liability applied	5%	×	\$500	=	\$25

FIGURE 3: PART D SENIOR SAVINGS MODEL INSULIN DEMONSTRATION

Example 3
\$500 Insulin with \$35 Copay in Coverage Gap under Demonstration

First, manufacturer discount is applied	\$500	×	70%	=	\$350
Second, Beneficiary Copay applied					\$35
Remainder is paid by the plan	\$500	-	(\$350 + \$35)	=	\$115

FIGURE 2: GAP SUPPLEMENTAL BENEFITS

If a plan wanted to offer a reduced copay of \$35 in the coverage gap under current law for the same \$500 applicable drug per prescription

First, Part D sponsor's liability assumed	\$500	-	\$35	=	\$465
Second, manufacturer discount applied	70%	×	\$35	=	\$24.50
Remainder is paid by the enrollee	\$500	-	(\$465 + \$24.50)	=	\$10.50

¹Source - Milliman White Paper – Reducing insulin costs for seniors: Thoughts for plan sponsors considering participation in the Medicare Part D Senior Savings Model

Notes:

¹\$35 or less copay extends through the coverage gap stage of the part D benefit. After the coverage gap, the member will pay the greater of 5% of the total cost of the drug, OR \$9.85 copayment.

²"Part D Senior Savings Model," Centers for Medicare and Medicaid Services, last accessed 7/31/2021, <https://www.cms.gov/newsroom/fact-sheets/part-d-senior-savings-model>.