Getting ready OE 2022

Open Enrollment 2022

Individual & Family Plans (IFP)



Offered by Cigna Health and Life Insurance Company, or its affiliates.



Agenda

- 1. Welcome
- 2. Cigna Value
- Customer Programs & Services
- 4. Customer Plan Solutions
- 5. Cigna Pharmacy
- 6. Broker Tools
- 7. Market Review
- 8. Q & A



Offered by Cigna Health and Life Insurance Company, or its affiliates.



Who We Are

We are a global health service company dedicated to providing whole person services and solutions

Our Mission

To improve the health, well-being and peace of mind of those we serve

Our Role

To be champions for our customers and our communities



Cigna strategy



We build on our leading. differentiated position to lower the total cost of care.

affordable predictable simple

We take surprise out of the system and help people make informed health care choices.

We make it easier for the people we serve to get the care they need.

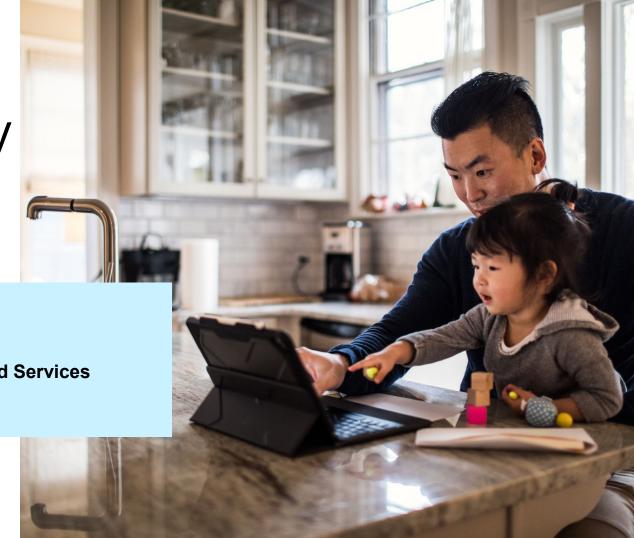


Getting ready OE 2022





Offered by Cigna Health and Life Insurance Company, or its affiliates.



Exceptional service from Personal Guides

Cigna One Guide OE 2022



Cigna One Guide®

Combining digital technology with personalized service to help customers take control of their health.



✓ Customers can reach a personal guide by calling the Cigna Customer Service number – 866.244.6224 – found on their Cigna Medical ID card.

√ When it matters most

- Finding quality care
- Avoiding unexpected bills
- Understanding how to get the most from the plan
- Getting treatment decision support
- Managing life-changing diagnoses

Applying expertise to understand the customer's needs

- Providing customers with an empathetic, proactive, and personal experience
- Connecting with the right providers at the right time
- Innovating with a test and learn approach





Continuing to lead the way

Cigna Virtual Care OE 2022



Cigna Virtual Care

Care for minor medical conditions, wellness screenings, dermatology and behavioral health needs.

✓ QUALITY

Board-certified health care providers

√ COST EFFECTIVE

Affordable options

✓ CONVENIENT

- Customer can take appointment from their phone, tablet, or computer
- Prescriptions can be sent directly to a local pharmacy
- Adult and pediatric care for medical¹

✓ EASY

- 24/7/365 for medical (holidays and weekends)
- Access from home, work, on the go or when traveling in the US
- Connect via phone or secure video-chat



Easy and convenient access to virtual care for the customer.

1. For Virtual Wellness screenings, available to Cigna members who are aged 18+. For Virtual Dermatology, Cigna customers of all ages can use. For Virtual Behavioral, MDLIVE providers will only see patients age 10 and over with parent or guardian attestation to treatment at the beginning of treatment. They do not need to attend the entire session unless the provider recommends it.

Note: Cigna provides access to Dedicated virtual care through a national telehealth provider, MDLive located on myCigna, as part of your health plan. Providers are solely responsible for any treatment provided to their patients. Video chat may not be available in all areas or with all providers. This service is separate from your health plan's network and may not be available in all areas.

\$0 virtual care benefit for minor acute medical care not available for all plans. HSA plans and non-minor acute medical care may apply a copay, coinsurance or deductible. Virtual care not guarantee that a prescription will be written. Refer to plan documents for complete description of virtual care services and costs, including other telehealth/telemedicine benefits. For customers a primary care provider referral may be required for specialist virtual visits.

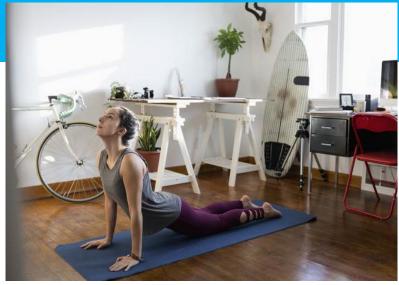


Customer Loyalty Program available to all IFP Medical service areas in 2022!

Take Control Rewards OE 2022

Take Control Rewards program

Available in *all* IFP Medical service areas for Open Enrollment 2022!



Note: The Cigna Take Control RewardsSM Program is available in all states to all primary subscribers that are active Cigna medical Individual and Family Plan policy holders and who are 18 years of age or older. All rewards may be considered taxable income. Customer should contact personal tax advisor for details. Program participation along with redeeming rewards is dependent on qualifying premiums being current and fully paid.

Customers can complete actions and earn rewards through Cigna's **Take Control Rewards** loyalty program!

- ✓ The customer can earn up to \$275 in points for completing actions such as:
 - Create a myCigna account
 - Complete a wellness exam
 - Learn about their benefits
- ✓ Points can be exchanged for experiences, merchandise, sporting goods, entertainment options, and awards like:
 - Fitbit[®]
 - Roku[®]
 - · Costco Membership
 - Visa® reloadable debit card
- ✓ Available to new and returning IFP medical policyholders over age 18.



Getting ready OE 2022

IFP Customer Plan Solutions



Offered by Cigna Health and Life Insurance Company, or its affiliates.





New solutions for 2022!

Cigna Asthma COPD Care plans OE 2022

Cigna Enhanced Asthma COPD Care Plans

New in 2022!

- ✓ New Cigna Enhanced Asthma COPD Care plan offers lower cost sharing on select Asthma or COPD medications and \$0 copay for select respiratory care benefits
- Pay no more than a \$10 copay with deductible waived for Generic Asthma or COPD prescription medications
- Pay no more than a \$20 copay with deductible waived for Preferred Brand Asthma or COPD prescription medications, such as:
- \$0 and deductible waived for Pulmonary Rehabilitation services
- **\$0** and deductible waived for select Pulmonary Function Tests
- \$0 and deductible waived for Supplemental Oxygen



Notice for North Carolina residents: Customer actual expenses for covered services may exceed the stated coinsurance percentage or copayment amount because the actual provider charges may not be used to determine plan and member payment obligations.

Product availability may vary by location and plan type and is subject to change. Plans contain exclusions and limitations and are not available in all areas. For costs and details of coverage, review plan documents.





Enhanced solutions for 2022!

Cigna Enhanced Diabetes Care plans OE 2022

Diabetes care solutions for all Cigna health plans

Making diabetes care simple and affordable for customers



All Cigna health plans offer select diabetic supplies, labs and exams at no extra cost to the customer.

All Cigna health plans include:

- \$0 for diabetes management education¹
- \$0 for certain labs and exams, such as:1
 - A1C test
 - · Retinal eye exam
 - · Nephropathy screening
- \$0 for covered diabetic supplies on the Cigna Prescription Drug List, such as:¹
 - Test strips for blood glucose monitors
 - Visual reading and urine test strips
- Pay no more than **\$25** for a 30-day supply, or **\$75** for a 90-day supply, of these insulin and diabetes medications^{2,3}:
 - Insulins: Basaglar, Humalog, Humalog Mix, Humulin

1. If you participate in HSA plan, you'll need to meet your HSA-plan deductible before your cost-share is \$0 for diabetes care benefits.

Notice for North Carolina residents: Customer actual expenses for covered services may exceed the stated coinsurance percentage or copayment amount because the actual provider charges may not be used to determine plan and member payment obligations. Product availability may vary by location and plan type and is subject to change.

Cigna Enhanced Diabetes Care Plans

Available¹ for customers with a more advanced form of diabetes

- ✓ This plan includes the same diabetes benefits included in all Cigna health plans, plus it adds even greater savings with no cost diabetes supplies and services listed below.
 - \$0 for diabetes-related equipment:
 - Certain branded insulin pumps
 - \$0 for preferred insulins and other diabetes medications:
 - Insulins: Basaglar, Humalog, Humalog Mix, Humulin
 - Non-Insulins: Farxiga, Trulicity, Xigduo XR
 - \$0 for diabetic supplies, such as:
 - Infusion pump maintenance
 - Infusion sets
 - Skin preparation supplies
 - \$0 for additional plan benefits:
 - Nutritional Counseling
 - Routine Diabetic Foot Care





Enhanced for 2022!

Off Exchange Only plans OE 2022

Off Exchange Only options

We're expanding our Off Exchange only offerings in 2022!¹

Off Exchange Only *bronze*, *silver*, and *gold* plans are available

- More affordable price point versus Off Exchange mirror plans
- Added HSA-compatible plans at Bronze level to provide more varied options and increased appeal for financially savvy customers
- Silver Plan designs highlight robust and lean options²
- Gold Plan designs may appeal to customers that have funds provided through an employer and are looking to purchase an IFP ACAcompliant plan



^{1.} Please see Plan Documents for detailed information. No Off-exchange Only plan options available in GA and MS.

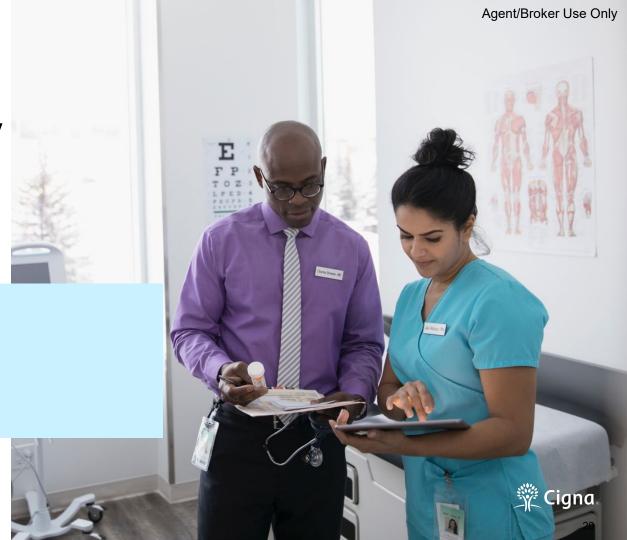
^{2.} CO offers separate off-exchange only plans to meet state requirements.

Getting ready OE 2022

IFP Cigna Pharmacy



Offered by Cigna Health and Life Insurance Company, or its affiliates.



OE 2022 Cigna Pharmacy







- ✓ Convenient home delivery with Express Scripts® Pharmacy, Cigna's home delivery pharmacy
- √ Cigna National Network
 - Access to more than **67,000** pharmacies
 - 30-day supply of a medication at any in-network retail pharmacy
- ✓ Affordability for insulin and some non-insulin medications with the Cigna Patient Assurance Program^{SM1}
- ✓ Affordable Rx copays on all tiers²
- ✓ **Easily search formularies** on Cigna.com and myCigna.com
- ✓ Continued value to customers with programs such as Cigna Medication Coaching Program, Enhanced RxSavings Messenger/Prescription Cost Savings Program, and My Medications
- 1. Tier 3 Preferred insulin only. Not available for customers on the Enhanced Diabetes Care Plan.
- Please see Plan Documents for detailed information.



The Broker Portal

Cignaforbrokers.com



Offered by Cigna Health and Life Insurance Company, or its affiliates.





The Homepage

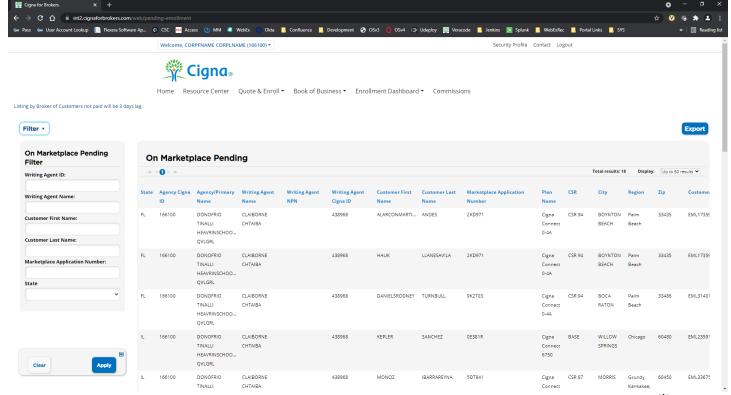
✓ Use the quick links for a streamlined experience







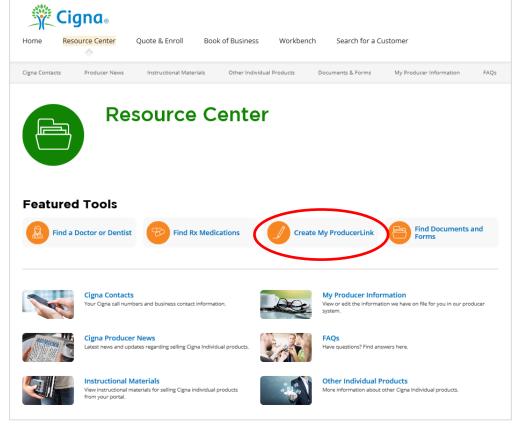
Pending Payment







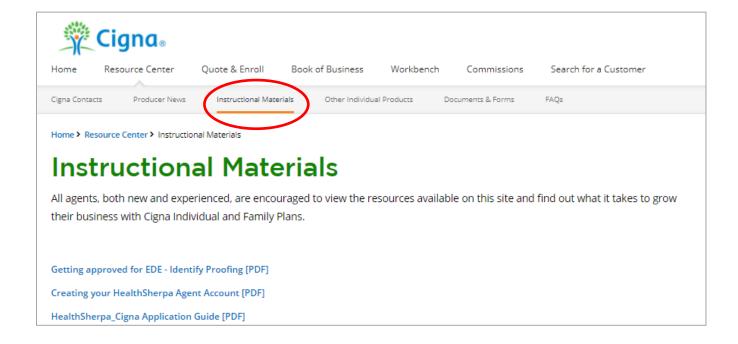
Producer Link







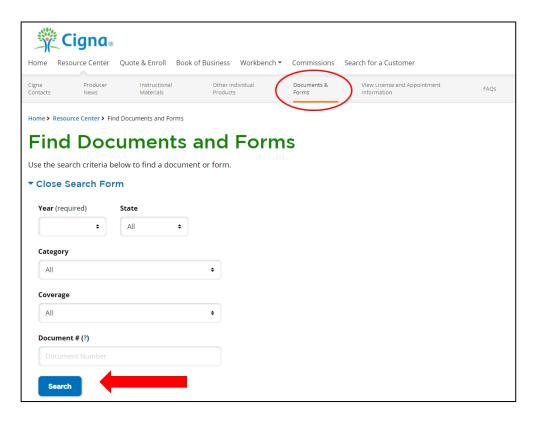
Instructional Materials







Documents and Forms





Getting ready OE 2022





Offered by Cigna Health and Life Insurance Company, or its affiliates.



Agent/Broker Use Only

2022 IFP footprint

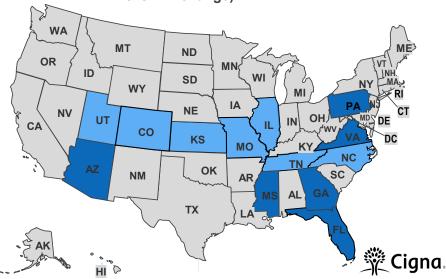
- Arizona: Phoenix with Expansion into Gila, Pinal, and Yavapai counties
- Colorado: Denver Metro and Boulder
- Florida: Palm Beach, Collier, Leon, Lake, Seminole, Orange, Osceola, Broward, Indian River, Martin, St. Lucie, and Expansion into Miami-Dade
- Georgia: NEW state including 45 counties (including Atlanta!)
- Illinois: Chicago and Chicago Plus Northwestern
- Kansas: Kansas City and Wichita
- Mississippi: NEW state including 31 counties
- Missouri: Kansas City, St. Louis, and Boone
- North Carolina: Raleigh/Durham and Broad
- Pennsylvania: NEW state including 5 counties in Liberty Valley
- Tennessee: New Single service area in Chattanooga, Jackson, Knoxville, Memphis, Nashville, and TriCities
- Utah: Salt Lake/Provo
- Virginia: Richmond with Expansion into 4 new counties and Northern VA with Expansion into 4 new counties

OE 2022 Plan availability for both ON and OFF the Federal Facilitated Marketplace (FFM) and state based exchanges

Returning: CIGNA CONNECT, CIGNA PLUS, CIGNA CONNECT BROAD

IFP will participate in 13 states in 2022

- On & Off Exchange in 2022
- New & Expansion states in 2022 (On & Off Exchange)



Plan Highlights

This is subject to regulatory approval for 2022

	Connect 6800 Enhanced Diabetes Care	Connect 6750	Connect 2900	Connect 4000
Annual Deductible	\$6,800 / \$13,600	\$6,750 / \$13,500	\$2,900/ \$5,800	\$4,000 / \$8,000
Annual out-of-pocket Max	\$8,700 / \$17,400	\$8,700 / \$17,400	\$8,700 / \$17,400	\$8,700 / \$17,400
Primary Care	You pay \$45 deductible waived	You pay \$35 deductible waived	You pay \$30 deductible waived	You pay \$15 deductible waived
Specialist Care	You pay \$90 deductible waived	You pay \$80 deductible waived	You pay 50% after deductible	You pay \$75 deductible waived
Lab, X-Ray, and Ultrasound	You pay 40% after deductible	You pay 50% after deductible	You pay 50% after deductible	You pay 40% after deductible
Emergency Room	You pay 50% after deductible	You pay 50% after deductible	You pay 50% after deductible	You pay 40% after deductible
Urgent Care	You pay 40% after deductible	You pay \$40, deductible waived	You pay \$30 deductible waived	You pay \$35 after deductible
Tier 1 / Tier 2	You pay 0% after deductible	\$3 / 50% after deductible	\$3 / \$20 deductible waited	\$3 / \$20 deductible waived
Tier 3 / Tier 4	0% after deductible	50% after deductible	50% after dedutible	\$75 ded. waived / 50% after ded.
Preferred Insulin	You pay \$0 deductible waived	You pay \$25 deductible waived	You pay \$25 deductible waived	You pay \$25 deductible waived

Plan Highlights

This is subject to regulatory approval for 2022

	Connect 2900 100-150% FPL	Connect 2900 150-200% FPL	Connect 2900 200-250% FPL
Annual Deductible	\$0	\$0	\$1,400 / \$2,800
Annual out-of-pocket Max	\$2,500 / \$5,000	\$2,900 / \$5,800	\$6,950 / \$13,900
Primary Care	You pay \$0	You pay \$10	You pay \$10 deductible waived
Specialist Care	You pay 5%	You pay 25%	You pay 40% after deductible
Lab, X-Ray, and Ultrasound	You pay 5%	You pay 25%	You pay 40% after deductible
Emergency Room	You pay 50%	You pay 50%	You pay 50% after deductible
Urgent Care	You pay \$15	You pay \$20	You pay \$30 deductible waived
Tier 1 / Tier 2	\$2 / \$10	\$3 / \$15 deductible waived	\$3 / \$20 deductible waived
Tier 3 / Tier 4	\$5% / you pay 50%	25% / you pay 50% after deductible	40% / 50% after deductible
Preferred Insulin	You pay \$25	You pay \$25	You pay \$25



What to know

Condition Specific Plans
 RX Co-pays. Tier 1 at \$0 or \$3

First dollar benefit on bronze
 \$0 Bronze Plans in almost all market fro 100-200% FPL

Arizona

- Cigna Medical Group in market
- Banner, Honor, Dignity all INN
- Expansion within Phoenix

Colorado

Price leader in Greeley

Florida

- Expansion into Miami Dade
- Baptist is our core anchor partner

Georgia

- New state with entrance into Atlanta/Athens region
- Wellstar & Piedmont Partners

Illinois

- Northwestern partnership
- Cheaper than Blues PPO

Mississippi

- Price leader throughout the state
- Memorial & Singing River in the Gulf Coast



What to know

Missouri

BJC and Wash U core partners

North Carolina

- In 85% of the state
- Duke/Wake Med partnership in Raleigh Durham
- Strong price in rural areas against the blues.

Pennsylvania

- New state expansion in the 5 Philadelphia counties.
- UPENN is core partner

Tennessee

- Only National carrier with Vanderbilt
- Low cost plan in Tri Cities
- Statewide network within all service areas.

Virginia

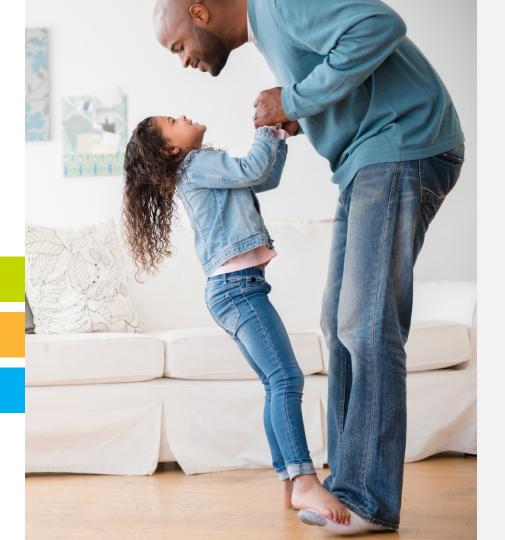
- Strong brand loyalty in the market
- INOVA in NoVA is anchor partner
- VCU in Richmond



Cigna Dental

2021-2022

Stand Alone Dental





DPPO Advantage Network

Access and Convenience

- √ 92,700+ credentialed dentists and specialists across 309,000+ locations nationwide
- ✓ No need to submit claims if using a participating dentist
- ✓ No balance billing for services when seeing a Cigna DPPO Advantage provider
- ✓ No primary dentist selection required



On Demand, Digital Support

- ✓ One-stop plan access at myCigna.com or on the myCigna® App¹
- ✓ Help choosing the right dentist with the Brighter Score®² feature
- ✓ 24/7/365 customer service
- ✓ Cigna Healthy Rewards® for access to exclusive discounts on health and wellness programs and services.

^{2.} Brighter features may vary by dentist. These and other dentist directory features are for educational purposes only and should not be the sole basis for decision-making. They are not a guarantee of the quality of care that will be provided to individual patients, and you should consider all relevant factors when selecting a dentist.



^{1.} Download and use of the myCigna® mobile app is subject to app terms and conditions and the online store from which it is downloaded. Standard mobile phone carrier and data usage charges apply.



Cigna Dental Plans Offered

Cigna Dental Preventive

Cigna Dental 1000

Cigna Dental

Covers Class I
preventive and
diagnostic services at
100% with a \$0
deductible, when visiting
a Cigna DPPO
Advantage provider. This
plan has a national
average premium of
\$19¹.

Covers eligible Class I, II & III services up to \$1,000, after deductible and applicable waiting periods² are met, when visiting a Cigna DPPO Advantage provider. This plan has a national average premium of \$33¹.

Covers eligible Class I, II & III services up to \$1,500, after deductible and applicable waiting periods² are met, when visiting a Cigna DPPO Advantage provider. Includes a \$1,000 lifetime orthodontia benefit. This plan has a national average premium of \$39¹.

Each Cigna Stand Alone Dental Plan includes a 15% discount for each additional eligible dependent.3



^{1.} Premiums vary by geographic area. Sample rates shown reflect single coverage. Cigna internal data as of July 2021.

^{2.} Waiting periods are waived for those with 12 months of qualified continuous prior insurance coverage.

^{3.} For each subsequent member added to a primary policy, a 15% discount is applied to the standard rate. Discount is automatically applied in the quote tool.

IFP Contacts

Broker Portal:

Cigna*for*Brokers.com

Broker Contacts:

Nicholas.Cioppa@Cigna.com

AgentLicensingISG@Cigna.com

ProducerCommissions@Cigna.com

Billing and enrollment:

Phone: 877.244.6215, Fax: 877.484.5968

Quick Links:

Cigna.com/ifp-drug-list

Cigna.com\ifp-providers

Cignaindividual.com/payment

Broker Landing page:

https://www.Cigna.com/IFPbrokers

Competitive commissions

To help build your book of business

Broker Support:

8 am – 8 pm EST, M-F 877.Cigna15 (877.244.6215) Email: DASH@Cigna-IFP.com

