

2024 Broker Timeline



Jun 21

2024 AHIP & NABIP LIVE

Use our carrier specific link to access AHIP at a discounted rate and/or transmit your results to us!

<http://ahipmedicaretraining.com/clients/zinghealthandlassohealthcare>

Jun 26

2024 First Looks Released

Jun 27

2024 Product Certification Opens

Product certification for 2024 will be completed in the Evolve NXT Platform. View the [Broker Guide](#).

<http://zing.evolveNEXT.com/login>

Jun 27

Ready-Set-Go! Race to RTS Incentive Begins!

Jul 20

2024 National VIRTUAL Product Launch

July 20 | 1 - 3pm CT

[RSVP Now!](#)

2024 Broker Timelin FAQs



Q: Can I share the 2024 First Look?

A: 2024 plan information, to include the First Look, is for BROKER/AGENT VIEWING ONLY and should not be shared or posted publicly until October 1.



Q: Is there a deadline to complete the 2024 certification?

A: (1) If you are a new broker or a returning broker that has not written any business, there is no deadline. However, you must be certified and Ready-to-Sell (RTS) prior to any sales appointments where you would be discussing plan information. (2) If you are a returning broker that has active business, you must complete the 2024 plan year certification and be RTS by November 30, 2023 to receive renewal compensation.



Q: Is face-to-face training required?

A: No. While face-to-face training is not a requirement, we do encourage all brokers to participate in the optional training sessions hosted by our sales team. Topics include a variety of items to ensure you are on track for a successful AEP!



Q: Is AHIP required or will you accept other core Medicare + Fraud, Waste, and Abuse certification?

A: For the 2024 plan year, Brokers have the ability to complete AHIP or NABIP. Results should be transmitted to us within the certification process through the vendor's platform.



Q: When can I start ordering 2024 printed materials?

A: TBD. Likely to begin the end of August or beginning of September.



Q: Where can I order printed materials?

A: Printed materials for both Zing and Lasso can be ordered through the TGI Supply portal. New brokers will receive login credentials 24-48 hours after becoming RTS.



Q: What is the Race to RTS Incentive?

A: We want to reward our Brokers who take action early and become Ready-to-Sell. So this year, we've put together an incentive program for our field agents that does just that! View more information here.