

Aetna Individual Medicare Certification

2023-2024 certification season notables

- AHIP outage 6/17-6/20
- 2024 AHIP go live 6/21
- Aetna Outage 6/26 & 6/27
- 2024 Aetna Certification Go-Live Wednesday 6/28
- “Dual-Year” certification will be available for 2023-2024 crossover selling through November.
- Additional callouts will be added to the start of Aetna Medicare compliance training (AHIP alternative) reminding users they do not need to take this if they have or will be taking AHIP.

Once again, Aetna Medicare is offering two certification options for producers.

Path 1 – AHIP certification | Certifies producers to sell for multiple carriers, including Aetna

- Producers complete 8 CMS general courses and apply it toward certification for Aetna and other carriers you are appointed with
- Fee: \$125 | Fee includes three (3) attempts to achieve passing score of 90% or higher
- CE credit offered: Yes
- Includes knowledge checks and required test completion
- Available in English and Spanish

Path 2 – Aetna Medicare compliance training (AHIP alternative) certification | Certifies producers to sell Aetna only*

- Producers complete the 8 CMS general courses and apply it toward certification for Aetna. *The Aetna Medicare compliance training (AHIP alternative) certification option is specific to Aetna only and is non-transferable to other carriers
- Fee: \$0 | Three (3) attempts to achieve a passing score of 90 % or higher
- CE credit offered: No
- Includes knowledge checks and required test completion
- Available in English and Spanish

New! Enhanced course design from your Learning & Performance team

You spoke – we listened! Based on your feedback, we’ve redesigned the Aetna Medicare compliance training (AHIP alternative) , including course length and access to transcripts, to help provide an improved producer experience.

Here’s an example of the changes you’ll see:

- The Aetna Medicare Advantage and D-SNP courses have been combined into a single course
- The Aetna PDP course is now shorter, with specific focus on Aetna product information, including how to use the Aetna PDP enrollment kit.